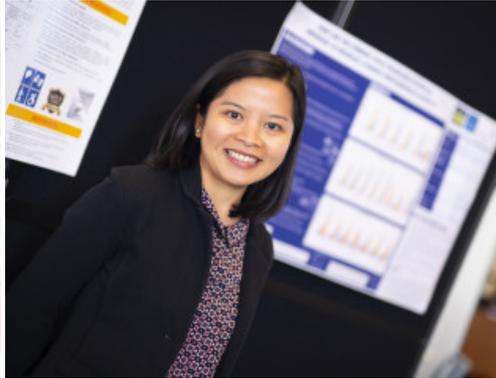




Postgraduate Certificate in Applied Management



Domestic fee

\$4,533

International

Standard: \$12,000

Price after Covid-19 scholarship:
\$9,000

*Fees are approximate, subject to change and exchange rates

Location	On campus in Dunedin or Auckland, or online for students outside of New Zealand Please note: Our Auckland on campus option is for international students only
Duration	Six months full-time; part-time options (Dunedin); Flexible (Auckland)
Delivery	<ul style="list-style-type: none"> > On campus in Dunedin with face-to-face and online learning > On campus in Auckland with face-to-face delivery and block courses, or > Online by distance for international students outside of New Zealand

Credits	60
Level	8
Start	Dunedin: February and July Auckland: February, April, July and October
Apply	Now

The demand for management roles is expected to grow quickly over the next ten years.

There is also an increasing demand for people within these roles to hold higher level qualifications. So, a postgraduate qualification will give you a competitive advantage.

This programme will improve your management ability with course options such as Project Management, Analytics for Managers and Financial Decision Making. You begin with two compulsory courses - Capabilities for Managers, and Research and Enquiry - and then choose another two electives.

The flexibility of this qualification allows you to match your learning with particular employment opportunities you may have identified.

In Auckland, this programme is offered by Future Skills Academy due to a sub-contract arrangement with Otago Polytechnic.

Entry requirements

Minimum academic entry requirements are:

- > A Bachelor's degree (or equivalent qualification) in a related discipline, OR
- > A combination of academic qualifications and relevant skills and knowledge acquired through work or professional experience that is deemed equivalent to the above.
- > International applicants must demonstrate that they have equivalent academic qualifications and experience. [Click here for your country's equivalent academic entry requirements.](#)
- > If English is not your first language, you must provide:
 - > New Zealand University Entrance OR

- > Overall Academic IELTS 6.5 with no individual band score lower than 6.0 (achieved in one test completed in the last two years), OR
- > Acceptable alternative evidence of the required IELTS (see here for NZQA proficiency table and here for list of recognised proficiency tests).

Selection criteria

Where there are more applicants than places available, applicants will be selected on the basis of the best academic records and their admission recommended to the AIC Director (Learning and Teaching) in Auckland or Programme Leader in Dunedin who will approve the final selection.

Pathways into this programme

You may have completed an undergraduate degree in a different discipline and be working in a management role. There are no specific foundation/bridging programmes in Applied Management for this qualification.

If you need to improve your English to apply for this programme, you could apply for the New Zealand Certificate in English Language (Academic) (Level 5) which we offer at our Auckland International Campus.

Studying on campus

You'll learn using an online learning platform called Moodle. This means that, no matter where you are, you have easy access to all your course content. You also have access to Office 365, including Microsoft Teams, which you can use as part of your interaction with lecturers and classmates.

Studying online (from offshore)

Your offshore online study journey will begin with an online Orientation. This session will cover introductions to staff, tips for academic success, and wellbeing information, among other things.

All courses offered at OPAIC use Moodle, which is an online learning management system (LMS). The use of the Moodle LMS means that students, no matter where they are, have ready access to all their course content.

All students have access to Microsoft Teams, where you will be able to collaborate with your classmates and work on certain tasks that have been designed by the lecturers.

Students get access to Office 365, including Teams, which they can use as part of their online interaction with lecturers and classmates.

Online students have access to the same services as students on campus. This includes online learning support, which will be available via Microsoft Teams. All online students will also have remote access to our library.

You will study (in Dunedin)

In Dunedin

The programme includes four 15-credit courses. You will study two compulsory courses - Capabilities for Managers and Research and Enquiry - and then two elective courses chosen from the list below.

COMPULSORY		
Course name	Credits	Description
Capabilities for Managers	15	Gain a critical awareness of the skills needed to manage complex organisations.
Research and Enquiry	15	Achieve the skills you need to undertake small-scale professional projects within organisations.
ELECTIVES		
Elective name	Credits	Description
Financial Decision Making	15	Learn how to apply the concepts, theory and analytical techniques of finance to investment, financing and dividend decisions of a firm.
Project Management	15	Learn how to develop critical analysis and application skills in project management.

Entrepreneurship and Innovation	15	Learn how to analyse the processes associated with managing entrepreneurship and innovation within both new ventures and existing firms and to assess the significant issues associated with utilising these managerial concepts to optimise organisational performance.
Managing Change and Adversity	15	Critically analyse the processes associated with achieving organisational growth, effective management of change and the implementation of actions to respond to adversity, including how iwi/Māori organisations have managed post-settlement growth.
Applied Human Resource Management	15	Gain the skills needed for management of human resources within contemporary Aotearoa/New Zealand organisations.

You will study (in Auckland or online)

In Auckland and online

The programme includes four 15-credit courses. You will study two compulsory courses - Capabilities for Managers and Research and Enquiry - and then two elective courses chosen from the list below.

COMPULSORY		
Course name	Credits	Description
Capabilities for Managers	15	Gain a critical awareness of the skills needed to manage complex organisations.
Research and Enquiry	15	Achieve the skills you need to undertake small-scale professional projects within organisations.
ELECTIVES		
Elective name	Credits	Description
Financial Decision Making	15	Learn how to apply the concepts, theory and analytical techniques of finance to investment, financing and dividend decisions of a firm.
Project Management	15	Learn how to develop critical analysis and application skills in project management.
Entrepreneurship and Innovation	15	Learn how to analyse the processes associated with managing entrepreneurship and innovation within both new ventures and existing firms and to assess the significant issues associated with utilising these managerial concepts to optimise organisational performance.
Managing for Sustainability	15	Develop your sustainable practice capabilities and apply these capabilities to a variety of applied settings as a sustainable practice manager.
Marketing in a Digital Age	15	Gain the marketing management capabilities necessary to organise and manage for growth and profitability in a digital age.

Business Solutions Architecture	15	Become equipped with an in-depth understanding of the concepts and procedures used in enterprise analysis, design, planning, and implementation, for the successful development and execution of organisational strategy.
Information Security	15	Assess the implications of information security and cybercrime trends, and evaluate security technologies and procedures in order to design appropriate information security structures for organisations.
Interaction Design	15	Define the structure and behaviour of interactive products and services.
Software Engineering Methodologies	15	Apply structured and agile software development principles, and learn how to negotiate between them in different contexts.
Software Quality Assurance	15	Learn how to investigate, critically evaluate, recommend and apply software quality assurance programmes in organisations.
Analytics for Managers	15	Achieve the skills needed to critically evaluate data for decision making within applied management.
Applied Human Resource Management	15	Gain the skills needed for management of human resources within contemporary Aotearoa/New Zealand organisations

Your workload

It is expected that you will study for 37.5 hours per week, including a minimum of 8 hours per week in structured direct learning, some hours in an applied workplace or learning environment and up to 27 hours per week in self-directed study.

Further study options

This qualification will prepare you for further postgraduate study at Otago Polytechnic where you can specialise in either Business Management or Business Information Systems.

- > Postgraduate Diploma in Applied Management (Business Management) - offered in Dunedin, Auckland and online
- > Postgraduate Diploma in Applied Management (Business Information Systems) - offered in Auckland and online
- > Master of Applied Management (Business Management) - offered in Dunedin, Auckland or online
- > Master of Applied Management (Business Information Systems) - offered in Auckland or online

Alternatively, you could seek employment in a management-related role.

Recognition of Prior Learning

Recognition of Prior Learning including cross credit or credit transfer is available for up to 45 credits in this programme.

AM801002 Capabilities for Managers is not available for credit recognition.

Advanced standing is not available for this programme.

Disclaimer

While every effort is made to ensure that this sheet is accurate, Otago Polytechnic reserves the right to amend, alter or withdraw any of the contained information. The fees shown in this document are indicative ONLY. Both domestic and international fees are subject to change and are dependent on the development and implementation of Government policies. Please note that additional fees may from time to time be required for external examination, NZQA fees and/or additional material fees.

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